

# FEODORA A. TETI

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## CURRENT EMPLOYMENT AND AFFILIATIONS

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<b>Junior Research Group Leader</b> <i>Text as Data and Big Data in Trade Policy</i> at ifo Institute, Munich	since 01/2023
<b>Assistant Professor (non-tenure)</b> ifo Institute and Ludwig-Maximilians University, Munich	since 07/2020
<b>ifo Institute and Ludwig-Maximilians-University</b> Deputy Director of the Center for International Economics, Munich	since 08/2021
<b>Research Affiliate</b> CESifo Research Network	since 10/2020
<b>Member</b> Collaborative Research Center Transregio 190 “Rationality and Competition” (funded by the German Science Foundation)	since 01/2021

## EDUCATION

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<b>PhD in Economics</b> ifo Institute and Ludwig-Maximilians-University, Munich Supervisors: Gabriel Felbermayr, Monika Schnitzer, Andrew Bernard ( <i>summa cum laude</i> )	08/2015 – 07/2020
<b>BSc and MSc</b> MSc in Economics, Ludwig-Maximilians-University MSc in Economics (ITFD), Barcelona Graduate School of Economics BSc in Economics, Ludwig-Maximilians-University	10/2013 – 03/2016 09/2014 – 06/2015 04/2010 – 04/2013

## RESEARCH INTERESTS

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International Trade (particularly trade policy), Development Economics, Applied Microeconomics

## RESEARCH VISITS

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<b>Visitor</b> MIT, Cambridge, USA (Host: Arnaud Costinot)	06/2023
<b>Visitor</b> London School of Economics, London, UK (Host: Swati Dhingra)	09/2022 – 12/2022
<b>Doctoral Research Fellow</b> Tuck School of Business at Dartmouth College, Hanover (NH), United States (Host: Andrew Bernard)	01/2019 – 06/2019

## PUBLICATION

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**On the Profitability of Trade Deflection and the Need for Rules of Origin**, with Gabriel Felbermayr and Erdal Yalcin, *Journal of International Economics* (121), 2019. [pdf](#) [Data & Code](#)  
[Non-Technical Summary](#)

## WORKING PAPER

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**30 Years of Trade Policy: Evidence from 5.7 Billion Tariffs**, *ifo Working Paper* No. 334, 2020. [pdf](#)

**Revisiting the Trade-Creating Effects of Non-Tariff Barriers**, with Gabriel Felbermayr, *World Bank Policy Research Working Paper* WPS 10322, 2023. [pdf](#)

## WORK IN PROGRESS

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**Quantifying the General Equilibrium Effects of the 2014 and 2022 Sanctions on Russia**, with Lisandra Flach, Inga Heiland, and Mario Larch. *R&R Review of International Economics*

**71 Pages for a Lorry of Fish: The Effects of Non-Tariff Barriers on Trade**, with Lisandra Flach and Lisa Scheckenhofer.

**The Trade Effects of EU Sanctions Against Russia**, with Joschka Wanner and Lisa Scheckenhofer.

**Rules of Origin and Missing Trade**, with Inga Heiland.

**On the Effects of Nonreciprocal Trade Arrangements on Firms: Evidence from Peru.**

## GRANTS, SCHOLARSHIPS & HONORS

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### Grants

SFB Mobility Grant, Sonderforschungsbereich CRC TRR 190, German Research Foundation	2022
ifo Brückenprojekt (100 000 EUR, jointly with Lisandra Flach)	2022 – 2023
Travel Grants: Verein für Socialpolitik	2017 & 2020
European Economic Association	2017

### Scholarships

Bernt Rohrer Stiftung	2018
I.S.E.O. Summer School	2017
Hanns-Seidel-Stiftung	2010 – 2016
Barcelona Graduate School of Economics	2014
Erasmus	2011

### Honors & Recognitions

CESifo Young Ambassador	2022
Fellow, Lindau Nobel Laureate Meetings	2020 – 2022
ifo Transfer Prize (5×, awarded for excellent research communication)	2021 & 2022

## TEACHING

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Trade Policy (graduate level)	WiSe 2021/22
International Trade (undergraduate level, tutorial)	WiSe 2017/18
Supervision of multiple Master's theses (Master)	

## INVITED SEMINARS

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**2023** University of Cagliari.

**2022** University of Potsdam, INT Trade Policy Research Seminar Series.

**2021** CAF — Development Bank of Latin America.

**2019** Southern Methodist University, World Bank.

## CONFERENCE PRESENTATIONS

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**2023** (\* *scheduled*) Midwest International Trade Conference, WIMFEH Workshop, CESifo Area Conference on Global Economy, GEP-CEPR Summer Trade Workshop\*, NBER Summer Institute\*.

**2022** 23. Göttinger Workshop “Internationale Wirtschaftsbeziehungen”, XVIth Danish International Economics Workshop, World Bank conference on Deep Trade Agreements, FREIT/Sardinian Empirical Trade Conference, LSE International Workshop, Gravity at 60 Workshop.

**2021** 13<sup>th</sup> FIW Research Conference “International Economics”, The Royal Economic Society Conference 2021, CRC-Retreat Schwanewerde, International Workshop for Early Career Economists–Mainz, EEA-ESEM Virtual 2021, Young Economist Meeting CRC Retreat Ohlstadt, Junior Faculty Retreat LMU, Munich Trade Retreat.

**2020** Economic Geography and International Trade Research Meeting, 76<sup>th</sup> Annual Congress of the IIPF, German Economic Association Annual Meeting, Munich International Economics Seminar at the LMU, European Winter Meetings of the Econometric Society.

**2019** Eastern Economic Association, Munich International Economics Seminar at the LMU.

**2018** 4<sup>th</sup> Conference on Global Value Chains, Trade and Development, IO and Trade Seminar at the LMU, Moscow Empirical Trade Workshop, 7<sup>th</sup> International Conference “Industrial Organization and Spatial Economics”, 20<sup>th</sup> Annual Conference of the European Trade Study Group (ETSG), QUANTAGG and EU-TIP Workshop in International Trade.

**2017** IO and Trade Seminar at the LMU, I.S.E.O. Summer School, Workshop Preferential Trade Agreements - Insights from the DESTA Research Project organized by CEPS and WTI/NCCR Trade Regulations, Workshop Public Economic Policy Responses to International Trade Consequences at the Center for Advanced Studies, Internal Seminar at ifo Center for International Economics, 32<sup>nd</sup> Annual Congress of the European Economic Association, German Economic Association Annual Meeting, 19<sup>th</sup> Annual Conference of the European Trade Study Group (ETSG), Midwest International Trade Conference.

**2016** 18<sup>th</sup> Annual Conference of the European Trade Study Group (ETSG), 9<sup>th</sup> FIW Research Conference “International Economics”.

## SERVICE

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**Referee** Journal of International Economics, European Economic Review, Review of International Economics, Review of World Economics, International Economics.

**(Co-) Organizer** CESifo Area Conference on Global Economy, QUANTAGG and EU-TIP Workshop in International Trade, Internal Seminar Center of International Economics

## OTHER PUBLICATIONS

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**How Dependent Is Germany on Raw Material Imports? An Analysis of Inputs to Produce Key Technologies**, with Lisandra Flach, Isabella Gourevich, Leif Grandum, and Lisa Scheckenhofer, *EconPol Policy Brief* 43, July 2022. [pdf](#)

**AfCFTA in a Rut—Can the Pan-African Agreement Regain Momentum?**, with Jonas Böschmeier, Jan Cernicky, and Gunter Rieck Moncayo, *CESifo Forum* 23 (2); 46-57, 2022. [pdf](#)

**Die Zukunft der EU-China-Handelspolitik: Herausforderungen angehen und eigene Handelsinteressen selbstbewusst vertreten**, with Lisandra Flach, *Wirtschaftsdienst* 101 (11); 849-853, 2021. [pdf](#)

**Die panafrikanische Freihandelszone AfCFTA – Utopie oder reale Chance?**, with Jonas Böschmeier, *ifo Schnelldienst* 74 (10); 50-61, 2021. [pdf](#)

**30 Jahre Mercosur – Integrationsfortschritte, Misserfolge und zukünftige Handelspolitik**, with Andreas Baur and Lisandra Flach, *ifo Schnelldienst* 74 (4); 31-40, 2021. [pdf](#) [Selected Media Coverage](#) [Non-Technical Summary](#)

**The Regional Comprehensive Economic Partnership Agreement and Its Expected Effects on World Trade**, with Lisandra Flach and Hannah-Maria Hildenbrand, *Intereconomics* 56 (2); 92-98, 2021. [pdf](#)

**RCEP, die größte Freihandelszone der Welt – Was beinhaltet der Mega-Deal und mit welchen Auswirkungen ist zu rechnen?**, with Hannah-Maria Hildenbrand, *ifo Schnelldienst* 74 (2); 39-44, 2021. [pdf](#) [Selected Media Coverage](#)

**Die Auswirkungen der Russlandsanktionen auf Unternehmen**, with Jasmin Gröschl, *ifo Schnelldienst* 74 (1); 43-48, 2021. [pdf](#) [Selected Media Coverage](#)

**RCEP-Abkommen: Versteckte Auswirkungen**, with Lisandra Flach, *Wirtschaftsdienst* 100 (12); 904, 2020. [pdf](#)

**Wie abhängig sind Deutschland und die EU vom Vereinigten Königreich? Produktabhängigkeiten und die Auswirkungen des Brexit**, with Lisandra Flach, Lena Wiest, Margherita Atzei and Lisa Scheckenhofer, *ifo Schnelldienst* 73 (12); 03-27, 2020. [pdf](#) [Selected Media Coverage](#)

**EU 27 and the UK: Product Dependencies and the Implications for Brexit**, with Lisandra Flach, Lena Wiest and Margherita Atzei, *EconPol Policy Brief* 32, 2020. [pdf](#) [Selected Media Coverage](#) [Non-Technical Summary](#)

**Apotheke der Welt oder am Tropf der Weltwirtschaft? Deutschlands Außenhandel auf dem Markt für Arzneien und medizinische Ausrüstungen**, with Martin Braml and Rahel Aichele, *ifo Schnelldienst* 73 (05); 35-42, 2020. [pdf](#) [Selected Media Coverage](#)

**Rules of Origin in Trade Arrangements: Largely Unnecessary, Simply Protectionist**, with Gabriel Felbermayr and Erdal Yalcin, *VoxEU*, 2019. [pdf](#)

**Präferentielle Ursprungsregeln: kostspielig und oft unnötig**, with Gabriel Felbermayr, in *Multilateralism und Regionalismus in der EU-Handelspolitik*, Ed. by Gabriel Felbermayr, Daniel Göler, Christoph Herrmann und Andreas Kalina, 2017. [pdf](#)

**Der UNCTAD World Investment Report 2016: Die Entwicklung ausländische Direktinvestitionen**, with Alvaro Gerns, Joachim Karl and Erdal Yalcin, *ifo Schnelldienst* 69 (22); 42-50, 2016. [pdf](#)

**Der UNCTAD World Investment Report 2015: Die Entwicklung ausländischer Direktinvestitionen**, with Sebastian Benz, Joachim Karl and Erdal Yalcin, *ifo Schnelldienst* 68 (20); 48-56, 2015. [pdf](#)

## POLICY CONSULTING

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**The Integration of Mexico in Global Value Chains: Opportunities and Challenges**, with Lisandra Flach, Camille Semelet, Andreas Baur, and Charlotte A. Griese *study for Konrad-Adenauer-Stiftung, Oficina México*, 2022.

**Wie abhängig ist Deutschland von Rohstoffimporten? Eine Analyse für die Produktion von Schlüsseltechnologien**, with Lisandra Flach, Isabella Gourevich, Lisa Scheckenhofer, and Leif Grandum *Studie im Auftrag der Industrie- und Handelskammer für München und Oberbayern*, 2022. [pdf](#) [Selected Media Coverage](#)

**Internationale Wertschöpfungsketten – Reformbedarf und Möglichkeiten**, with Lisandra Flach, Jasmin Gröschl, Marina Steininger, and Andreas Baur *Studie im Auftrag der Konrad-Adenauer-Stiftung e.V.*, 2021. [pdf](#) [Selected Media Coverage](#)

**Ökonomische Effekte eines „Brexit“ auf die deutsche und europäische Wirtschaft – aktualisierte Einschätzung im Lichte aktueller Entwicklungen**, with Lisandra Flach, Gabriel Felbermayr, Rolf Langhammer, Jasmin Gröschl, Katrin Kamin, Sonali Chowdhry, Marina Steininger and Lena Wiest, *Studie im Auftrag von Bundesministerium für Wirtschaft und Energie*, 2020/21. [pdf](#)

**Die volkswirtschaftlichen Kosten der Sanktionen in Bezug auf Russland**, with Lisandra Flach, Mario Larch, Yoto Yotov, Martin Braml, Jasmin Gröschl, Marina Steininger and Georg Schneider, *ifo-Studie im Auftrag der IHK Düsseldorf*, 2020. [pdf](#) [Selected Media Coverage](#)

**Globalisierung im Wandel: Chancen und Herausforderungen für die bayerische Wirtschaft**, with Martin Braml, Lisandra Flach and Marina Steininger, *ifo-Studie im Auftrag der IHK für München und Oberbayern*, 2020. [pdf](#)

**Binnenmarkt, Dienstleistungsfreiheit und Arbeitnehmerentsendung – wieviel Bürokratie verträgt ein fairer Wettbewerb?**, with Gabriel Felbermayr and David Streich, in *Impulse für die Wirtschaftspolitik*, 2018, IHK für München und Oberbayern. [pdf](#)

## PREVIOUS POSITIONS

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### Policy Consulting

The World Bank — Short Term Consultant	03/2022 – 11/2022
ifo Institute — Center for International Economics	08/2015 – 07/2021
The World Bank — Short Term Consultant	01/2018 – 03/2018

### Internships in the Private Sector

Ernst & Young GmbH	07/2013 – 08/2013
zeb/rolfes.schierenbeck.associates	04/2013 – 06/2013
HVB UniCredit AG	03/2011 – 04/2011

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